



Tel 901.828.3436  
 Email [info@birdsofafaethersale.com](mailto:info@birdsofafaethersale.com)  
 Web [www.birdsofafaethersale.com](http://www.birdsofafaethersale.com)

# SUGGESTED PRICING GUIDE

## NOTES:

- \* When determining price, ask yourself what you would pay for an item in the same condition.
- \* When pricing Bargain & Basic items– consider pairing an outfit together. For instance, if suggested price is \$2 for a top and \$3 for a bottom– pair the items together for \$4-5.
- \* Clothing that is stained, ripped or missing buttons will not be accepted.
- \* Battery operated toys must be clean and in good working condition.
- \* Price to sell and discount on Half Price day. Keep in mind that shoppers are looking for bargains.
- \* This guide is only a suggestion. Your item may not fit any of these categories. If you have questions, email us!

## CHILDREN'S CLOTHING

BARGAIN	BASIC	BETTER	BOUTIQUE
Ex., Cherokee, Circo, Faded Glory, Jumping Beans, Wonder Kids	Ex., Carters, Crazy 8, Levi, Old Navy, Oshkosh, The Children's Place	Ex., Abercrombie Kids, Gap, Gymboree, Ralph Lauren Polo, Tommy Hilfiger	Ex., Hanna Anderson, Jak & Peppar, Jelly the Pug, Matilda Jane, Mustard Pie, Kelly's Kids, Mini Boden,

TOPS				
Dress Shirt/Oxford	\$2-4	\$3-5	\$4-7	\$7+
Long Sleeve T-Shirt	\$2-3	\$3-4	\$5-8	\$8-10+
Long Sleeve Polo/	\$2-4	\$3-6	\$4-7	\$8+
Short Sleeve - Casual	\$2-3	\$3-6	\$4-7	\$8-10+
Sweater/Cardigan	\$3-4	\$4-6	\$5-7	\$7-10+
Sweatshirt	\$2-3	\$3-4	\$4-8	\$7-10+
Sweater Vest	\$2-3	\$3-5	\$5-9	\$7-14+
Turtleneck	\$2-3	\$3-4	\$4-5	\$4-6+
T-Shirt/Sleeveless	\$2-3	\$2-4	\$3-5	\$4-6+
BOTTOMS				
Athletic Pants/	\$2-3	\$3-5	\$5-6	\$8-9+
Bike Shorts	\$2-3	\$2-4	\$3-5	\$5-7+
Capris	\$2-3	\$2-4	\$3-7	\$8-12+
Casual Pants/Khakis	\$3-4	\$3-5	\$5-8	\$8-14+
Dress Pants/Slacks	\$3-5	\$4-6	\$6-8	\$9-14+
Jeans	\$2-4	\$4-6	\$6-8	\$9+

## CHILDREN'S CLOTHING (Continued)

BARGAIN	BASIC	BETTER	BOUTIQUE
Ex., Cherokee, Circo, Faded Glory, Jumping Beans, Wonder Kids	Ex., Carters, Crazy 8, Levi, Old Navy, Oshkosh, The Children's Place	Ex., Abercrombie Kids, Gap, Gymboree, Ralph Lauren, Tommy	Ex., Hanna Anderson, Jak & Peppar, Jelly the Pug, Matilda Jane, Mustard Pie, Kelly's Kids, Mini Boden,

<b>BOTTOMS</b>				
Leggings	\$2-3	\$3-4	\$4-5	\$6-8+
Overalls	\$3-5	\$4-5	\$5-7	\$8-10+
Skirt/Skort	\$2-4	\$3-6	\$4-7	\$8-12+
Shorts	\$2-3	\$3-4	\$4-7	\$8+
<b>OUTFITS</b>				
Track Suit	\$3-5	\$4-6	\$5-7	\$7-9+
Two-Piece Matching	\$3-5	\$4-6	\$7-10	\$11-16+
Three-Piece Matching	\$4-6	\$5-7	\$8-12	\$13-18+
Four-Piece Matching	\$5-7	\$6-9	\$10-20	\$20+
<b>DRESSES</b>				
Dress	\$3-4	\$4-6	\$5-7	\$8+
Holiday Dress	\$5-7	\$6-8	\$9-12	\$15+
Jumper	\$2-4	\$4-5	\$5-8	\$8-12+
Sundress	\$2-4	\$3-5	\$6-9	\$12-14+
<b>OUTERWEAR</b>				
Athletic/Hooded	\$3-4	\$4-6	\$6-9	\$10-12+
Denim Jacket	\$3-5	\$4-6	\$7-12	\$12-16+
Dress Coat	\$5-8	\$8-12	\$10-16	\$18-24+
Polar Fleece	\$3-5	\$4-6	\$7-10	\$12-16+
Raincoats (lined add	\$3-4	\$4-6	\$7-10	\$12+
Spring Coat/	\$3-4	\$4-6	\$7-10	\$10+
Vests - Fleece or	\$2-4	\$4-6	\$5-8	\$8-10+
Winter Coat/Jacket	\$4-7	\$8-12	\$14-18	\$18+
Windbreaker	\$2-4	\$3-6	\$7-9	\$10-15+
<b>PAJAMAS</b>				
Nightgown	\$2-3	\$3-4	\$4-5	\$6+
Sleeper	\$2-3	\$3-4	\$4-5	\$6+
Two- or Three-Piece	\$2-4	\$4-6	\$6-8	\$8+

## CHILDREN'S CLOTHING (Continued)

	BARGAIN	BASIC	BETTER	BOUTIQUE
	Ex., Cherokee, Circo, Faded Glory, Jumping Beans, Wonder Kids	Ex., Carters, Crazy 8, Levi, Old Navy, Oshkosh, The	Ex., Abercrombie Kids, Gap, Gymboree, Ralph	Ex., Hanna Anderson, Jak & Peppar, Jelly the Pug, Matilda Jane, Mustard Pie,
<b>SWIMWEAR</b>				
Rashguard	\$2-3	\$3-4	\$4-5	\$6-8+
Swimsuit	\$2-3	\$3-4	\$4-5	\$6-8+
Swimsuit Cover-ups	\$2-3	\$4-6	\$6-9	\$10-15+
Swim Trunks	\$2-3	\$3-4	\$4-5	\$6+
<b>COSTUMES</b>				
Costume w/	\$4-6	\$5-8	\$7-10	\$10+
Costume Only	\$2-3	\$4-6	\$5-10	\$10-15+
Accessories (grouped)	\$2	\$3-4	\$5-6	\$7+
<b>Infant</b>				
Bibs (Groups of 3+)	\$2-3	\$3-4	\$4-5	\$5+
Buntings	\$3-5	\$4-6	\$6-10	\$10+
Gowns/Layette/	\$2	\$3-4	\$4-5	\$5-6+
Onesies (Groups of 3+)	\$2-3	\$3-4	\$4-5	\$5+
Rompers (Long)	\$3-4	\$4-5	\$5-6	\$6-8+
Rompers (Short)	\$2-3	\$3-4	\$4-5	\$5-7+

## CHILDREN'S ACCESSORIES

	BARGAIN	BASIC	BETTER	BOUTIQUE
	Ex., Cherokee, Circo, Faded Glory, Jumping Beans, Wonder Kids	Ex., Carters, Crazy 8, Levi, Old Navy, Oshkosh, The	Ex., Abercrombie Kids, Gap, Gymboree, Ralph Lauren, Tommy	Ex., Hanna Andersson, Hartstrings, Jelly the Pug, Matilda Jane,
ACCESSORIES				
Backpacks	\$2-4	\$3-4	\$4-6	\$7+
Belts	\$2-3	\$3-4	\$5-6	\$6-8+
Gloves and Mittens	\$2-3	\$3-4	\$5-6	\$6+
Hair Bows (grouped)	\$2	\$3	\$4	\$5+
Hats/Caps	\$2-3	\$3-4	\$5-6	\$6+
Headbands (grouped)	\$2	\$3	\$4	\$5+
Lunchbox	\$2	\$3	\$4	\$5+
Purse	\$2	\$3	\$4	\$5+
Scarves	\$2	\$3	\$4	\$5+
Socks (grouped)	\$2	\$3	\$4	\$5+
Sunglasses	\$2	\$3	\$4	\$5+
Tights (grouped)	\$2	\$3	\$4	\$5+
Undershirts/Camisoles	\$2-3	\$3-4	\$5-6	\$6+

## CHILDREN'S SHOES

	BARGAIN	BASIC	BETTER	BOUTIQUE
	Ex., Cherokee, Circo, Faded Glory, Jumping Beans, Wonder Kids, Xhilaration	Ex., Candies, Carters, Crazy 8, Crocs, Keds, Old Navy, Oshkosh, The Children's Place,	Ex., Adidas, Converse, Gymboree, Keen, Nike, Ralph Lauren, Reebok, Sperry, Stride Rite,	Ex., Elephantito, L'Amour, Pediped, Puddle Jumpers, Livie & Luca,
SHOES				
Boots - Dress	\$3-5	\$4-6	\$5-8	\$9+
Boots - Hiking	\$3-5	\$4-7	\$5-8	\$8+
Boots - Rain	\$3-4	\$4-5	\$6-7	\$8+
Cleats	\$3-5	\$4-7	\$5-8	\$6-10+
Dress Shoes	\$2-4	\$4-7	\$5-8	\$8+
Flip Flops	\$2-3	\$3-4	\$5-6	\$6+
Infant/Crib Shoes	\$2	\$3	\$4	\$5+
Jellies/"Croc" Style	\$2	\$3	\$4	\$5+
Mary Janes/Clogs	\$3-5	\$5-6	\$6-7	\$8+
Oxfords/Loafers	\$3-5	\$5-6	\$6-7	\$8+

## CHILDREN'S SHOES (Continued)

	BARGAIN	BASIC	BETTER	BOUTIQUE
	Ex., Cherokee, Circo, Faded Glory, Jumping Beans, Wonder Kids, Xhilaration	Ex., Candies, Carters, Crazy 8, Crocs, Keds, Old Navy, Oshkosh, The Children's Place,	Ex., Adidas, Converse, Gymboree, Keen, Nike, Ralph Lauren, Reebok, Sperry, Stride Rite	Ex., Elephantito, L'Amour, Pediped, Puddle Jumpers
<b>SHOES</b>				
Sandals	\$2-4	\$3-5	\$4-6	\$7+
Slippers	\$2	\$3	\$4	\$5+
Sneakers	\$2	\$3	\$4	\$5+
Water Shoes	\$2-4	\$4-7	\$5-8	\$8+

## MATERNITY

	BARGAIN	BASIC	BETTER	BOUTIQUE
	Ex., Kmart, Target, Walmart	Ex., Motherhood Maternity, Oh Baby by Motherhood, Old Navy	Ex., Destination Maternity, Gap	Ex., A Pea in the Pod, Loft, Michael Stars, Citizens of Humanity
<b>TOPS</b>				
Shirt - Casual Short	\$3-4	\$4-5	\$5-6	\$7+
Shirt - Dressy Short	\$4-5	\$5-6	\$6-7	\$8+
Shirt - Casual Long	\$2	\$3	\$4	\$5+
Shirt - Dressy Long	\$2-4	\$4-6	\$5-7	\$8+
Sweaters/Cardigans	\$4-5	\$5-6	\$6-7	\$8+
Tank Tops	\$2-3	\$3-4	\$4-5	\$6+
T-Shirts	\$2	\$3	\$4	\$5+
<b>BOTTOMS</b>				
Capri	\$3-4	\$4-7	\$6-9	\$10-12+
Casual/Khaki Pants	\$4-5	\$5-7	\$8-10	\$10-15+
Dress Slacks	\$4-6	\$6-8	\$9-11	\$12-15+
Jeans	\$4-5	\$6-8	\$9-10	\$11-15+
Leggings	\$2-4	\$4-6	\$5-8	\$7-10+
Shorts	\$3-4	\$4-5	\$5-6	\$6-7+
Skirts	\$3-5	\$4-7	\$5-9	\$8-10+
<b>DRESSES</b>				
Long Sleeve	\$4-5	\$6-8	\$9-10	\$11-12+
Short Sleeve	\$3-5	\$5-8	\$8-10	\$11-12+
Formal/Dressy	\$5-6	\$7-9	\$10-12	\$13-15+

## MATERNITY (Continued)

	BARGAIN	BASIC	BETTER	BOUTIQUE
	Ex., Kmart, Target, Walmart	Ex., Motherhood Maternity, Oh Baby by Motherhood, Old Navy	Ex., Destination Maternity, Gap	Ex., A Pea in the Pod, Loft, Michael Stars, Citizens of Humanity
<b>2 PIECE SETS</b>				
2 Piece Suits	\$8-10	\$11-13	\$14-16	\$17-20
Track Suit	\$5-7	\$6-8	\$7-9	\$10+
<b>MISC.</b>				
Belly Belts	\$2-4	\$4-6	\$5-7	\$8+
Nursing Cover	\$2-3	\$3-4	\$4-5	\$6+
Nursing/Maternity	\$2	\$3	\$4	\$5+
PJ Set/Nightgown	\$2-4	\$4-6	\$5-7	\$8+
Robe	\$3-4	\$4-5	\$5-6	\$7+
Swimsuit	\$3-5	\$5-7	\$6-8	\$9-10+
<b>OUTERWEAR</b>				
Athletic/Hoodie	\$3-5	\$4-6	\$5-7	\$8+
Denim/Blazer	\$4-6	\$5-7	\$6-8	\$9-11+
Winter Jacket	\$5-7	\$7-9	\$9-11	\$12+

## BABY/TODDLER GEAR & EQUIPMENT

	GOOD	EXCELLENT
<b>BEDDING</b>		
Co-sleeper Sheets	\$2-4	\$4-5
Crib Set (3-5 piece)	\$8-15	\$12-18+
Crib Set (5-7 piece)	\$12-25	\$25-40+
Crib Skirt	\$2-4	\$3-5
Fitted Bassinet Sheet	\$2-3	\$3-5
Fitted Crib Sheet	\$2-4	\$5-7+
Kids Comforter Set	\$10-25	\$25+
Nap Mat	\$3-5	\$4-6
Pack-N-Play Sheets	\$2-4	\$4-6
Pillows	\$2-3	\$3-4
Receiving Blankets	\$2-4	\$4-6
Sleeping Bag	\$4-6	\$6-8+
Toddler Bedding Set	\$5-10	\$8-12

## BABY/TODDLER GEAR & EQUIPMENT

	GOOD <small>USED CONDITION</small>	EXCELLENT <small>LIKE NEW CONDITION</small>	
<b>CAR</b>			
Back Seat Mirror	\$2-3	\$4-6+	
Carseat Organizer	\$2-3	\$3-5	
Car Sunshade	\$3-5	\$6+	
Infant Head Support	\$3-4	\$5-7+	
Snack Tray for Car	\$2-4	\$5-6	
Waterproof Seat Saver	\$2-4	\$5+	
<b>DIAPERING/</b>			
Changing Pad	\$2-4	\$5-7+	
Changing Pad Cover	\$2-3	\$4+	
Changing Table Caddy	\$2-3	\$3-4	
Diaper Bag	\$3-10	\$8-15+	
Diaper Depot	\$3-4	\$5-6	
Diaper Stacker	\$2-3	\$4-5+	
Wipe Warmer	\$4-8	\$8-12	
<b>EQUIPMENT</b>			
Baby Carrier	\$5-12	\$8-20+	
Bassinet	\$10-25	\$25-50+	
Booster Seat for Table	\$3-8	\$8+	
Bouncy Seat	\$5-10	\$10-15	
Bumbo	\$6-9	\$10-12	*with recall fix
Bumbo (w/ tray )	\$10-12	\$12-15	*with recall fix
Co-sleeper	\$50-100+		
Crib Mobile	\$5-10	\$10+	
Doorway Jumper	\$5-8	\$8-10	
Exersaucer	\$10-30	\$20-45	
Gyms/Playmats	\$5-10	\$10-20	
High Chair	\$10-25	\$25+	
Jumperoo	\$15-30	\$25-50	
Kids Stepstool	\$3-8	\$8-12+	
Mobile Swing	\$8-15	\$15-25	
Pacifier		\$2-3	*Must be new
Pacifier Keeper	\$2-3		

## BABY/TODDLER GEAR & EQUIPMENT (Continued)

	GOOD	EXCELLENT	
<b>FEEDING/</b>			
Bottles - Glass	\$3-4	\$5-6+	
Bottles - Plastic	\$2-3	\$3-5	
Bottle Liners/Drop-ins		\$2-4	
Breast Pump - Single		\$15-35+	
Breast Pump - Double		\$50-150	
Breastmilk Storage		\$2-4	
Feeding Utensils	\$2	\$3+	
Kids Plates	\$2	\$3	
Nursing Pillow/Boppy	\$5-8	\$6-10	
Placemats	\$2	\$3	
Sippy Cups	\$2	\$3+	*Must be new
<b>FURNITURE</b>			
Bookcase	\$10-25	\$25-40	
Borders/Curtains	\$3-5	\$5-8+	
Changing Table	\$20-40	\$40-60	
Crib	\$50-100	\$100-250	*No Drop-side Cribs
Crib Mattress	\$10-15	\$15-25	
Dresser	\$30-50	\$50-150	
Glider (No Ottoman)	\$20-40	\$40-60	
Glider w/Ottoman	\$25-50	\$50-75	
Hanging Wall Shelf	\$5-10	\$10-18	
Hamper	\$3-5	\$6-8	
Lamps	\$4-8	\$8-12	
Pack-N-Play	\$10-35	\$25-60+	
Toddler Bed	\$20-40	\$40-60	
<b>SAFETY</b>			
All Purpose Locks	\$2		
Appliance Latches	\$2		
Baby Monitor - Audio	\$5-8	\$8-12	
Baby Monitor w/	\$10-20	\$15-30	
Bed Rail	\$4-6	\$5-10	
Corner Cushions	\$2		



## BABY/TODDLER GEAR & EQUIPMENT (Continued)

	GOOD	EXCELLENT
<b>SAFETY (Cont'd)</b>		
Door Knob Covers	\$2-3	
Door Stops	\$2	
Drawer/Cabinet	\$2-3	
Fireplace Bumper	\$3-4	
Furniture Wall Straps	\$2-3	
Light Switch Cover	\$2	
Night Light	\$2	
Outlet Covers	\$2	
Outlet Switch Plates	\$2-3	
Oven Locks	\$2	
Safety Gate - Extra	\$20-40	\$40+
Safety Gate - Plastic	\$5-10	
Safety Gate - Stairwell	\$15	
Safety Gate - Wooden	\$3-8	
Safety Starter Kits	\$2	
Shopping Cart Cover	\$2-5	\$5+
Stove Guard	\$5	
Table Edge Bumper	\$3-5	
Toddler Harness	\$2-4	
Toilet Lock	\$2	
TV/DVD Player Guard	\$2-3	
Window Cord Wind-	\$2	
<b>STROLLERS</b>		
Double or Sit-n-Stand	\$20-40	\$40-80+
Jogging - Single	\$30-45	\$50-75+
Jogging - Double	\$50-75+	\$75-100+
Single	\$10-25	\$25-50+
Stroller Accessory Car	\$3	\$4+
Stroller Cup Holder	\$2-3	\$3-5
Stroller Netting/Cover	\$2-3	\$3-4
Travel System	\$60-80	\$80+
Umbrella Stroller	\$2-4	\$5-10

\*Includes base/carseat less than 5 years old

## BOOKS/PUZZLES/GAMES/MULTIMEDIA

	EXCELLENT
<b>BOOKS</b> *Sell in	
Boards Books	\$2-3
Book/CD Sets	\$3-6
Books w/Sound	\$2-5
Chapter Books	\$2-3
Cloth Books	\$2-3
Educational Books	\$3-8
Hardcover Books	\$2-3
Homeschooling	\$3-10+
Parenting/Maternity	\$3-5
Set of Books - Series	\$3-6
<b>ELECTRONICS</b>	
Computer Games	\$2-8
Individual Games	\$5-15
Karaoke System	\$10-25
Toddler/Child TV	\$7-25
Toddler/Child Readers	\$5-25
<b>BOARD GAMES</b>	
Adult Games - G or PG	\$8-15
Card Games	\$2-3
Memory Games	\$2-3
Motorized Games	\$6-10
Youth Games	\$3-5
<b>MULTIMEDIA</b>	
CDs	\$2-4
DVD - Disney/Baby	\$3-6
DVD - Other Titles	\$3-5
DVD Sets (3 or more)	\$6-9
<b>PUZZLES</b>	
Foam	\$2-3
Floor	\$3-5
Jigsaw	\$2-3
Wooden	\$2-8

## TOYS

	EXCELLENT
<b>RIDING TOYS</b>	
Balance Bike	\$15-40
Bicycle	\$15+
Cozy Coupe	\$10-20
Rocking Horse - Small	\$10-25
Rocking Horse - Large	\$50-100+
Scooter	\$7-15
Sit-n-Scoot Toys	\$7-12
Tricycle - Plastic	\$8-15
Tricycle - Metal	\$10-20
<b>TOYS</b>	
Action Figures	\$2-7
Activity Walkers	\$5-10
Barbies	\$2-5
Barbie Clothes	\$2-3
Barbie House	\$10-40
Blocks	\$2-10
Cars	\$2-4
Cash Register	\$3-8
Dolls	\$2-6
Doll Accessories	\$2-5
Doll Clothes	\$2-4
Dollhouse Sets	\$10-40+
Electronic Robot	\$10-25
Legos	\$5-40
Lincoln Logs	\$6-20
Little People Set	\$5-25
Play Phone	\$2-4
Playmobil Set	\$10-20+
Pull Toys	\$3-6
Shape Sorter	\$3-5

## SPORTING GOODS/LARGE ITEMS

	EXCELLENT
<b>SPORTING</b>	
Balls	\$2-5
Basketball Set	\$10-15
Bike Carrier	\$5-15
Bike Trailer	\$30-100
Helmet/Padding	\$4-15
Roller Skates	\$5-20
Skateboard	\$5-15
Sporting Equipment	\$4-20+
T-Ball Set	\$5-10
<b>LARGE ITEMS</b>	
Activity/Train Table	\$25-50+
Desk	\$10-50
Kitchen	\$20-100+
Kitchen Dishes/Food	\$2-5
Picnic Table	\$10-40+
Playhouse	\$50-125+
Powerwheel	\$50-200
Sandbox	\$10-20
Slide	\$10-15
Soft Furniture	\$5-35+
Table + Chairs - Plastic	\$5-15
Table + Chairs -	\$10-25
Toybox	\$10-35
Wagon	\$10-40+